

PETER STROOBANTS



CONSULTANT – PROJECT MANAGER
°1973, Belgian nationality

Profile

Peter Stroobants offers consultancy services in business development in the field of EU service contracts and grants. He is specialised in project design, project management and bidding for EU contracts.

He has more than twelve years of professional experience in EU Affairs, working at a Brussels based interest group, at the College of Europe and as a consultant, contracting with EU Institutions, National and regional administrations, academia, NGO's and individual enterprises.

Since 2008, he has been working as a trainer, as a consultant in business development and as a proposal writer on a freelance basis.

Since 2002, he has been Development Manager at the *College of Europe*, coordinating and coaching international teams of project managers and project assistants in the institute's *Development Office*, established for delivering contracted services.

He has been responsible for prospecting, bidding and managing projects with budgets up to 2 million euro, with a wide diversity in subject, scope and duration:

- Technical assistance contracts (various EuropeAid instruments - Capacity and Institution building, Approximation and Integration processes (EU, WTO, ACP), Competition and Regulation, Academia (Master Degree programmes), Training (EU policies, EC law);
- Service Contracts for communication and training services (European Commission - DG Communication, DG Enterprise, DG Admin, European Parliament - DG Communication, Consilium - General Secretariat, national and regional administrations, companies, NGO's)
- Contracts and framework contracts for legal and economical analysis (European Commission, General Secretariat, DG Markt, DG Environment);
- Research projects (since EU 5th FWP) and contracted studies (ICT, Innovation, Environment);
- Academic cooperation projects (EU funding programmes and private foundations)

In the framework of EU external relations projects (EuropeAid), he has been a project manager and team leader for international teams of experts on location (Ammen and Yerevan)

He also built up extensive expertise in developing and managing public events and training programmes and specialised workshops in more than 30 countries, informing a wide variety of audiences on (aspects of) EU policies and policy making.

He holds degrees in International Relations and Contemporary History, is a confident public speaker and has experience as an editor in English, French and Dutch (proposals, reports, newsletters, academic journals, surveys, policy dossiers, marketing material and web-content).

He teaches Project Cycle Management at Master degree level at the Institut d'Etudes Politiques, (IEP), Lille (France) since 2008 and at the Tbilisi State University, Institute for European Studies, Tbilisi (Georgia) in 2009

Core competences

- Understands EU policy- and decision making, programming and procurement;
- Inquires, listens and analyses needs and identifies and develops creative solutions;
- Develops, plans and implements strategies, programmes and individual projects;
- Leads high performing teams ;
- Builds and manages networks, partnerships and consortia with a focus on achievable goals
- Facilitates consensus in groups;
- Communicates clearly, but with a sense of diplomacy;
- Handles overlapping workloads;

Career

Freelance	Since 10/2008	EU Tenders & Funding - consulting and business development, Project Cycle Management training
<i>College of Europe</i> , Bruges (Post-graduate institute for European Studies)	Since 05/2002 (sabbatical leave 08/2009-12/2010)	Development Manager (business development, team management, public relations)
	05/1999 – 04/2002	<i>Chargé de Mission</i> (Project Management & liaising with partner organisations)
	01/1999 – 08/1999	Researcher (codification of EC law)
OPCW (UN - Organisation for the Prohibition of Chemical Weapons), The Hague	10/1998 – 11/1998	Temporary Assistant, External Relations Division (event organizing)
<i>ECTAA</i> (Travel Agents' & Tour Operators' Associations in the EU), Brussels	11/1997 – 08/1998	Assistant Manager (interest representation)

Education and credentials

Training programmes and workshops on EU affairs, EU policies and related professional skills, attending as programme organiser, contractor, trainer, moderator, or host for the College of Europe (1999-2012);

Post Graduate Degree in International Relations at KUL, Leuven (Belgium, 1996 – 1997), focussing on European Law and EU decision making;

MA Degree in Contemporary History at KUL, Leuven (1991 – 1996), focussing on 20th Century European Cultural and Political History) and one complementary year at *Universität Bielefeld*, (Germany, 1993-1994, Erasmus), reading on European Socio-Economical History of the 20th Century.

Extracurricular activities:

- Former Monitor, Head Monitor and Member of the Board of a *Scouts* group (1991-2006);
- Co-founder and former Secretary and Treasurer of a advisory municipal *Youth Council* (1991-'96);
- Co-founder and former Member of the Board of a *Cultural Centre* (1992-'96);
- Co-founder and former Manager of an amateur *football team* (1991-'96);

Languages: Dutch (mother tongue), English (S/R/W excellent), French (S/R/W excellent), German (S/R/W intermediate), Spanish and Russian (S/R basic).

Interests: Family & friends, history, travel, cooking, water sports.

References

Letters of recommendation can be obtained at your request, as well as character references from professional and personal acquaintances.